

# THE RAIN AND HAIL DIFFERENCE

The Rain and Hail Difference is what sets us apart from other agricultural insurance providers. Our commitment to always provide the best service possible to the American farmer and rural America, and our belief in a strong safety net for America's agricultural communities, make us a leader in the industry.

# **UNMATCHED CLAIMS SERVICE**

Response in a loss situation brings out the true character of the company. Time and time again, Rain and Hail is there for our customers when they need us by providing: tools to quickly and easily submit claims, prompt and accurate claims adjustment, and expedited claim payments.

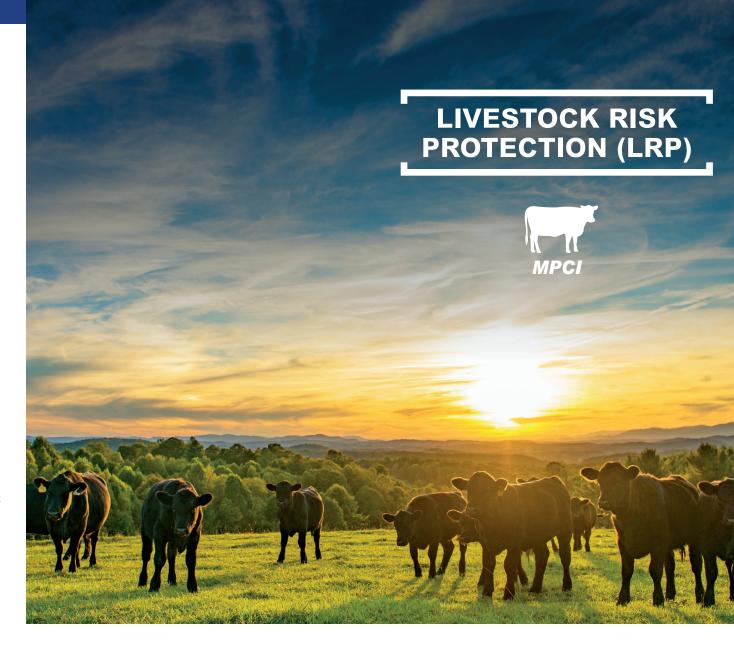
# FULL RANGE OF PRODUCTS AND SERVICES

Rain and Hail offers the agricultural insurance products you need to properly protect your operation, including: Multiple Peril, Crop-Hail, and Specialty Crop Lines. For more information, visit www.RainHail.com or contact your local Rain and Hail Insurance Professional.

#### **ABOUT US**

Chubb is the world's largest publicly traded property and casualty insurer. With operations in 54 countries, Chubb provides commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to a diverse group of clients. The company is distinguished by its extensive product and service offerings, broad distribution capabilities, exceptional financial strength, underwriting excellence, superior claims handling expertise and local operations globally.

Chubb's core operating insurance companies maintain financial strength ratings of AA from Standard & Poor's and A++ from A.M. Best.



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#### **ABOUT LRP**

Are you a rancher? Worried about prices? Livestock Risk Protection (also known as LRP) provides your business with a defense against declining livestock prices for fed cattle, feeder cattle and swine.

LRP is available all year long for ranchers with an ownership share in eligible livestock.

#### **BENEFITS OF LRP**

- · Guaranteed price
  - No bid/ask spread.
- · Limited basis risk coverage
  - The aggregate cash price used better reflects actual price received.
- Any number of head can be covered (up to limits)
- Numerous endorsement period options
  - Producer selects the period that fits his/her risk management plan.
- Wider range of target weights than CME
- LRP is an insurance policy
  - LRP may be viewed more favorably by lenders than hedging or speculating (derivative products).

### **MARKET**

- LRP Fed Cattle and Swine are available for livestock marketed for slaughter.
- LRP Feeder Cattle is available for cattle ready to put in a feedlot for fattening.

INSURABLE LIVESTOCK						
Fed Cattle	<ul> <li>Steers and heifers that producers expect to grade select or higher, yield grade of 1 to 3 and to market at 10 to 16 cwt (live weight)</li> </ul>					
Feeder Cattle	<ul> <li>Steers (&lt;6.0 cwt for steers and bulls, 6.0-10.0 cwt for steers only)</li> <li>Heifers (&lt;6.0 cwt and 6.0-10.0 cwt)</li> <li>Dairy Cattle (&lt;6.0 for heifers, steers and bulls and 6.0-10.0 cwt for heifers and steers)</li> <li>Brahman breeds (&lt;6.0 for heifers, steers and bulls and 6.0-10.0 cwt for heifers and steers)</li> <li>Unborn Steers and Heifers (&lt;6.0 cwt)</li> <li>Unborn Dairy Cattle (&lt;6.0 cwt)</li> </ul>					
Swine	<ul> <li>Swine (born or unborn) that producers expect to have and to market within a range of 1.40 to 2.60 lean cwt target weight (1.89-3.51 live cwt)</li> </ul>					

#### **AVAILABILITY**

LRP Fed Cattle. Feeder Cattle and Swine are available in all states.



#### LIMITS

- With LRP Fed Cattle and Feeder Cattle, you can insure 12,000 head per Specific Coverage Endorsement and up to 25,000 head per crop year.
- With LRP Swine, you can insure 70,000 head per Specific Coverage Endorsement 750,000 head per crop year.

#### **INSURANCE PERIOD**

The insurance period for LRP Fed Cattle and Feeder Cattle is 13, 17, 21, 26, 30, 34, 39, 43, 47 or 52 weeks. Other swine is 13, 17, 21, 26 or 30 weeks. Unborn swine is 30, 34, 39, 43, 47 or 52 weeks.

#### COVERAGE LEVEL

You can select coverage levels between 70% to 100% for LRP Fed Cattle, Feeder Cattle and Swine.

#### **SUBSIDY**

LRP Fed Cattle, Feeder Cattle and Swine premium is subsidized by the USDA 35% to 55% based on the coverage level.

#### LRP AND LGM

You can have both an LRP and Livestock Gross Margin (LGM) policy, but you can't insure the same class of livestock with the same end month or have the same insured livestock insured under multiple policies.



# **CATTLE REPORT**

Using your smartphone, scan the QR code to the left to view the cattle report from Ag Center.

# **ACTUAL ENDING VALUE**

	Fed Cattle	Agricultural Marketing Service (AMS) 5 Area Weekly Weighted Average Direct Slaughter Cattle - Live Basis Sales, Steers, "Over 80% Choice"
	Feeder Cattle	Chicago Mercantile Exchange (CME) Feeder Cattle Reported Index multiplied by the Price Adjustment Factor (by type and weight)
	Swine	Agricultural Marketing Service (AMS) Negotiated and Swine or Pork Market Formula Categories

### DETERMINING COVERAGE FOR LRP

Determine the number of livestock to be marketed and the target weight. Multiply the number of head by the target weight, coverage price and insured share.

#### LOSS PAYMENTS

- · Multiply the number of head by the target hundredweight (cwt).
- Subtract the actual ending value from the coverage price (loss payment due if positive).
- Multiply the target weight times the difference between the actual ending value and the coverage price.
- · Multiply by the insured share.
- The price at which livestock is sold does not affect the loss payment.

# **HOW IT WORKS FOR SWINE**

Assumptions: Producer expects to market 1.000 head of 2.70 cwt hogs and selects a coverage price of \$47.00

Coverage	1,000 hogs x 2.00 cwt* x \$47.00	=	\$94,000
Actual Ending Value	1,000 hogs x 2.00 cwt x \$46.00	=	\$92,000
Loss Payment	Assume 100% Ownership	=	\$ 2,000

<sup>\*</sup>Live weight is converted to lean weight using a factor of 0.74 (2.70 x 0.74 = 2.00)

#### **HOW IT WORKS FOR CATTLE**

Assumptions: Producer expects to market 1,000 head of 11 cwt cattle and selects a coverage price of \$66.24

Coverage	1,000 head x 11 cwt x \$66.24	=	\$728,640
Actual Ending Value	1,000 head x 11 cwt x \$65.21	=	\$717,310
Loss Payment	Assume 100% Ownership	=	\$ 11,330



# **LRP PRICE QUOTES**

Using your smartphone, scan the QR code to the left to view LRP price quotes.